

**Eastern Connecticut Health and Medical Cooperative
Minutes November 10, 2016**

Members Present: Mary Royce, Kim Allen, Jan Perruccio, Julie Pendleton, Bruce Farmer, Carolyn Dickey, Maryann O'Donnell

Others present: Nat Brown, Lynn Nenni, Richard Napoli, Jack Cross, Mark Converse, Christine Zima

Meeting called to order at 12:41 P.M.

STANDING AGENDA ITEMS:

1. **AGENDA:** Remove ACA Update Presentation.
2. **MINUTES:** Motion to approve the minutes of October 13, 2016 made by M. Royce and seconded by J. Perruccio. **Motion approved 6-0-0** (C. Dickey was not present for vote).
3. **FINANCIAL STATUS REPORT:** The current total fund balance for the 2016-2017 fiscal year as of October 31, 2016 is \$33,039.82 and the total projected fund balance for the 2016-2017 fiscal year end is **(\$651,778.88)**.

Lynn discussed a rebate correction recorded in October (\$66,742.14) that had been reported twice in a previous month. Christine discussed that the cooperative is beginning to trend up and our 2016-2017 budget is adequate and we should expect to see a small fund balance but not enough to overcome the deficit left from the 2015-2016 year.

4. VENDOR UPDATE:

USI: Christine again emphasized that our claims are trending up and that our claims show more services but less cost for those services. She advised that she should have a very preliminary budget figure for our December meeting.

OLD BUSINESS:

1. **Vote on Legal Representation for ECHMC:** Motion to retain the law firm of Pullman and Comely as counsel for the ECHMC for the period from the passage of this motion through June 30, 2018 and, further to authorize the Chairperson to execute the Pullman and Comely representation letter on behalf of the ECHMC Board made by J. Perruccio and seconded by M. Royce. **Motion approved 7-0-0**

Discussion followed regarding related expenses and rapid/significant changes to legal fees needing prior approval by the Board. Nat to contact Pullman to finalize contract and finish the.

2. **Bylaw Amendment:** Nat will finalize the bylaw amendment for expediency and cost of amendment. Amendment regarding adding partial members and their rights as voting members. Entities may participate with a portion but not all of its employees as a participant-member and will be subject to all requirements of the bylaws but will not be full members nor have any voting rights. New amendment signed and incorporated into the ECHMC bylaws.

- 3. Wellness Discussion for the 2016-2017 year:** Jerome Lorde (CIGNA) is meeting with all ECHMC entities to roll out program. Mark discussed that the cooperative has a higher than normal percentage of preventative care than first reported. He continued to discuss that current claim data shows the prevalence of major conditions is also below the norm. Mark advised that the 2016-2017 wellness program already planned is still the correct approach for this year and changes will be advised for the 2017-2018 year if preventative visits continue to improve.
- 4. Stop Loss Captive Discussion:** Jack discussed 4 considerations for a Stop Loss Captive Program: 1) CT Prime, 2) Join an existing program, 3) Establish a new Program through the board, and 4) Retain the services of a 3rd party through the RFP process. He discussed the pros and cons of each.
- CT Prime – CREC manages the program and would be the “parent” company. ECHMC would become a separate “cell” with separate control of its own funds and program. Also offers stability and less risk.
 - Existing – EASTCONN currently has a program that could be researched.
 - New Program – The cooperative could create a new program and take on all the risks as we did with dental, Rx and medical.
 - 3rd Party – This program would utilize a broker for managing the program and would be less risky than some of the other considerations.

Discussion followed with a consensus that members were wary of taking on a new initiative at this time. The topic will be brought back to the table in January.

NEW BUSINESS:

- 1. ACA Presentation:** This was cancelled but USI is willing to host a webinar for the members. Mary will send a list of potential dates.
- 2. December Agenda:**

Aggregate Gap Plan with settlements and payment schedules
ACA Update Presentation Webinar Dates

Motion to adjourn at 2:13 pm made by M. Royce and seconded by J. Pendleton.
Motion approved: 7-0-0.

Respectfully Submitted,

Kim Allen